

Message Text

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PAGE 01 STATE 222177

13

ORIGIN COME-00

INFO OCT-01 AF-05 EUR-06 NEA-05 ISO-00 SS-20 EB-11 RSC-01

PCH-02 FAA-00 /051 R

66618

DRAFTED BY:DIBA/OIM/SAD/LSCOATES

APPROVED BY: EB/CBA:DMSEARBY

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COM/DIBA:OIM/AF/TFFIEDLER

COM/DIBA/OIM/SE/NHEFLIN

EB/OCA/REP:LAKLIEFORTH

AF/N:GLANE

AF/N:WWEISSLOGEL

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R 100143Z NOV 73

FM SECSTATE WASHDC

TO USINT ALGIERS

AMEMBASSY ATHENS

AMEMBASSY BRUSSELS

AMCONSUL CASABLANCA

AMEMBASSY RABAT

INFO AMCONSUL THESSALONIKI

AMEMBASSY BEIRUT BY POUCH

UNCLAS STATE 222177

E.O. 11652: N/A

TAGS: BEXP, GR, MO, AG, BE, LE

SUBJ: TECHNICAL SALES SEMINAR: AIRPORT COMMUNICATIONS

REFS: A. ATHENS 6355; B. USDOC 12699

BEIRUT FOR RCAA, BRUSSELS FOR FAA

1. ON ADVICE FROM PARTICIPATING COMPANIES AND INDUSTRY EXPERTS, WE HAVE NARROWED THEME TO AIR TRAFFIC CONTROL, INCLUDING RADAR, NAVIGATIONAL AIDS, GROUND-TO-GROUND AND GROUND-TO-AIR COMMUNICATIONS AND ATC INFORMATION PROCESSING SYSTEMS, AND RUNWAY/APPROACH LIGHTING SYSTEMS.

UNCLASSIFIED

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PAGE 02 STATE 222177

WM RECRUITMENT NEARLY COMPLETE AND TRANSLATION OF TECHNICAL PAPERS WILL BEGIN SOON. EXACT TOPICS OF PRESENTATIONS AND COMPANY PRODUCT LINES WILL BE PROVIDED IN NEAR FUTURE.

3. ADVANCE OFFICER JIM WILKES, AFRICA DIVISION, CHIEF, REGIONAL AFFAIRS, ITINERARY AS FOLLOWS:

AR. ATHENS DEC. 2 1705 HRS. AIR FRANCE 124
LV. ATHENS DEC. 5 1920 HRS. BULGARIAN AL 141
AR. ALGIERS DEC. 5 2015 " BAL 141
LV. ALGIERS DEC. 12 0815 " AIR ALGERIE 4230
AR. CASABLANCA DEC. 12 0950 " AIR ALGERIE 4230
LV. CASABLANCA DEC. 17 P.M. VIA TRAIN
AR. RABAT DEC. 17
LV. RABAT DEC. 20 P.M. VIA TRAIN
AR. CASABLANCA DEC. 20
LV. CASABLANCA DEC. 21 0920 " ROYAL AIR MAROC 722
AR. BRUSSELS DEC. 21 1425 " ROYAL AIR MAROC 722

4. REQUEST ATHENS, ALGIERS AND CASABLANCA/RABAT MEET AND ASSIST.

5. REQUEST SINGLE-ROOM HOTEL RESERVATIONS FOR ABOVE DATES AS FOLLOWS: ATHENS, KING'S PALACE; ALGIERS, ST. GEORGE; CASABLANCA, EL MANSOUR; RABAT, TOUR HASSAN HOTEL; BRUSSELS, ALBERGO HOTEL.

6 FOR BRUSSELS. ALTHOUGH NOT NECESSARY MEET WILKES, WOULD APPRECIATE YOUR MAKING HOTEL RESERVATION. IF POSSIBLE, WILKES WOULD APPRECIATE OPPORTUNITY DISCUSS SEMINAR WITH FAA OFFICER DURING WEEKEND. WILL CONTACT FAA BRUSSELS LATER ON THIS.

7. FOR ATHENS. CONCUR YOUR RECOMMENDATION SITE AT AIRPORT TERMINAL BUILDING. CONCUR COST ESTIMATES PARA 6, INCLUDING POST-SEMINAR REFRESHMENTS. RE INTERPRETERS AND TRANSLATIONS, OFFICIAL IN GREEK AIR ATTACHE OFFICE HERE SAID TRANSLATION FACILITIES WOULD NOT BE RECEIVED FAVORABLY BY AVIATION AUTHORITY OFFICIALS IN ATHENS. HE STATED ALL OFFICIALS WHO LIKELY TO RECEIVE INVITATIONS UNCLASSIFIED

UNCLASSIFIED

PAGE 03 STATE 222177

TO SEMINAR SPEAK ENGLISH QUITE WELL. WOULD APPRECIATE POST REACTION AS SOON AS POSSIBLE, SINCE WE GOING TO TRANSLATION FIRM WITH TEXTS IN NEXT FEW DAYS. IF TRANSLATION STILL SEEN AS NECESSARY, FIRM UP RESERVATION FOR PERSONNEL, BUT CANCEL RESERVATION FOR EQUIPMENT. WILKES WILL BRING EQUIPMENT FROM WASHINGTON WHEN HE RETURNS WITH SEMINAR TEAM.

8. FOR RABAT AND CASABLANCA. CAN WORK OUT ONE-DAY

SEMINARS IN BOTH CITIES IF GOM AGENCIES PREFER. TO KEEP
SITE RENTAL COSTS WITHIN GROUNDS, REQUEST EMBASSY EXPLORE
POSSIBILITY NON-COST USE GOM FACILITY EITHER OR
BOTH CITIES.

9. POSTS SHOULD NOT BE OVERLY CONCERNED RE SIZE OF
AUDIENCE. PREFER QUALITY ATTENDEES OVER QUANTITY.
THIRTY TO FIFTY PER SESSION IS MANAGEABLE NUMBER, AND
ALLOWS SUFFICIENT TIME FOR AUDIENCE PARTICIPATION AND
QUESTIONS. RUSH

NOTE BY OC/T: POUCHED BEIRUT.

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